



## **Client Enablement Coordinator**

Eduscape is a social innovation company dedicated to developing and implementing effective solutions to challenging and systemic issues that elevate the educational experience for all learners. Our team is comprised of experienced and passionate educators who have implemented blended, interactive, and personalized learning environments in their classrooms.

We are seeking an experienced educator who desires a career change.

This is the perfect opportunity for an educator with a minimum of five years of classroom experience to transition out of the classroom and connect with existing and prospective clients to present them with our professional learning services and solutions. The ideal candidate will possess strong curriculum experience and communication skills, including an outgoing personality to demo offerings and provide solutions. You will need to convey the mission of Eduscape as an organization that is helping educators "rethink learning" while developing 1:1 relationships with school and district leaders.

Responsibilities include:

- Build relationships with new clients and understand their goals and objectives
- Develop a strategy to achieve customer objectives
- Provide consultative demonstrations on products and services with schools
- Work with partners and resellers to provide support for client meetings
- Maintain accurate records of your accounts in a CRM
- Provide ongoing support for clients as needed

Qualifications required:

- A Bachelors degree from an accredited university in Education, or related field
- 5 + years teaching experience
- Possess excellent written and verbal communications skills
- Be able to present in front of small or large groups
- Experience with Google Workspace and Office 365
- Maintain a professional appearance
- Be highly organized
- Have strong computer skills and the ability to learn new products/services quickly

Compensation: Salary, benefits, and bonus eligible

Submit cover letter and resume to [info@eduscape.com](mailto:info@eduscape.com)